

How We Do It



“Donation to Selling Floor”

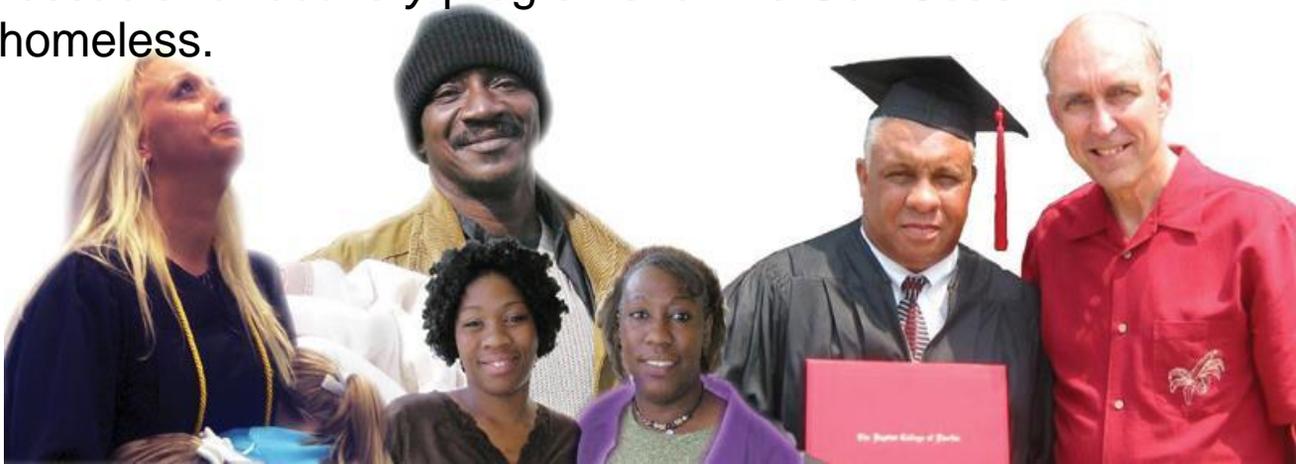


STEPS:

1. Donor calls the Bargain Center to schedule a pick up.
2. Dispatcher works with the Store Manager to efficiently schedule pick up routes.
3. Drivers and Helpers pick up donations from homes and businesses.
4. Driver returns to the Bargain Center to unload daily pick up routes.
5. Sorters work through donations to determine department placement and the condition of each item through a process called pre-sorting.
6. Production staff (working in various dept. stations) further evaluate the quality and condition of each item. Items are tested as necessary, cleaned, assembled and sometimes even repaired and warranted.
7. Pricing staff research each item to determine fair market value. Each item is priced with a color coded tag/sticker to ensure that it doesn't stay on the selling floor longer than 5 weeks – keeping the selling floor full and fresh for our customers.
8. Items received broken, ripped, stained, and torn are processed into its recyclable components such as metals , plastics, paper and textiles.

STEPS Continued . . .

9. Apparel Pricers further inspect the quality of each garment for rips, tears, stains and missing buttons then researches the brand to determine fair market value before putting the item on a hanger to be stocked.
 - Area thrift stores are shopped several times each year to compare item selection, quality and value.
10. Stockers remerchandise and clean the entire selling floor every day to ensure that departments are neat, clean and organized. These employees restock shelves/racks, size apparel and build seasonal merchandise displays.
11. Cashiers cheerfully greet customers as they enter and leave our stores while keeping the checkout lines moving quickly and smoothly. We are also careful to wrap breakables before ringing them up and placing them into shopping bags.
12. Store Managers direct and develop Assistant Manager and Retail Key Carriers in the day-to-day operations which includes employee training, merchandise planning, inventorying and managing expenses to ensure that each store is able to contribute vital funding to the Mission's *rescue* and *recovery* programs for the Gulf Coast homeless.





Hidden Costs

“Cost of Doing Business”



OPERATING COSTS:

1. Staffing, Training and Development
2. Electricity, Heating, Cooling, Water, Waste Disposal, Telephone and Internet Services
3. Box Trucks, DOT Training/Certifications, Insurance, Fuel, Moving Equipment and Insurance
4. Thousands of Hangers, Sizing Rings and Signage
5. Shelving, Gondolas, Apparel Racks, Display Tables and Cases
6. Tagging Equipment, Tagging Barbs, Pricing Tags and Stickers
7. Pallet Jacks, Forklifts, Z-Racks, Balers, Pallets, Baling Wire, Industrial Scales, Moving Equipment, and Dollies
8. Registers, Receipt Tape, Shopping Bags, Bag Stands, Wrapping Paper, POS Servers, PIN Pads, and Debit/Credit/Check Service Agreements
9. Office Supplies, Communications Networks, Computer Hardware and Software
10. Toilet Paper, Cleaning Supplies, Paper Towels, Mops, Brooms, Floor care Machines, Dust Pans and Safety Mats
11. Alarm Systems, Safes and Fire Protection Services
12. Maintenance of Parking Lots, Docks, Roofs, Buildings, General Property and Landscaping
13. Operating Licenses, Permits, Inspections and Certifications
14. Administrative Fees, Training Materials and Security



Results

“Rescue and Recovery”



Services Provided by the Mission:

- Approximately 50% of the Mission’s annual operating costs are provided by the Bargain Centers
 - The Bargain Centers exists to provide rescue and recovery services to the Gulf Coast homeless – free of charge
1. Serving nearly a quarter million meals each year at our 6 Gulf Coast ministry programs and shelters
 2. Providing nearly 100,000 nights of shelter each year for our program guests and during times of cold and inclement weather
 3. Facilitating more than 10,000 hours of individual *counseling* including life skills and career development
 4. Providing tens of thousands of articles of clothing, furniture and household *goods* to guests of the Mission, Red Cross and partnering community agencies each year
 5. Helping Military Veterans obtain benefits including medical and housing
 6. Providing respite services for the homeless requiring assisted medical care
 7. Helping hundreds earn GEDs, AA Degrees and Technical Licenses through partnerships with Pensacola State College and George Stone Technical Center





Results

“Rescue and Recovery”



Services Provided by the Mission *Continued* . . .

“Demonstrating God’s goodness by providing rescue and recovery services in Jesus’ name” since 1949”

8. Providing Career Development opportunities and work skills training
9. Offering Chapel Services and sharing the gospel with thousands each year
10. Providing safe, state-of-the-art, hurricane rated shelter to the homeless and poor
11. Maximizing our efficiencies to be good stewards of our resources
12. Expansion of the Pensacola and Mobile programs and remodeling/updating our Emerald Coast shelter to serve many more in the future

